

Effective Date	Model	Model Year	Entity / Option Indica	Entity / Option Name																		EOC Code	Applicability	Net Retail Price	CO2
					TREND EDITION	TREND ED BUSIN	TITANIUM BUSINES	ACTIVE BUSINES S	ST-LINE BUSINES S	VIGNALE	ST2			ST3											
19/4/19	FOCUS	MY2019.75	E	TREND EDITION 5D 1.0T 125 S6.2 M6 FWD	X															1.0L	14380.00	107			
19/4/19	FOCUS	MY2019.75	E	TREND EDITION 5D 1.0T 125 S6.2 A8 FWD	X															1.0L	15635.00	126			
19/4/19	FOCUS	MY2019.75	E	TREND EDITION 5D 1.5TD095 S6.2 M6 FWD	X															1.5L	15422.00	92			
19/4/19	FOCUS	MY2019.75	E	TREND EDITION 5D 1.5TD120 S6.2 M6 FWD	X															1.5L	16202.00	93			
19/4/19	FOCUS	MY2019.75	E	TREND EDITION 5D 1.5TD120 S6.2 A8 FWD	X															1.5L	17602.00	110			
19/4/19	FOCUS	MY2019.75	E	TREND EDITION 5W 1.0T 125 S6.2 M6 FWD	X															1.0L	15303.00	108			
19/4/19	FOCUS	MY2019.75	E	TREND EDITION 5W 1.0T 125 S6.2 A8 FWD	X															1.0L	16465.00	130			
19/4/19	FOCUS	MY2019.75	E	TREND EDITION 5W 1.5TD095 S6.2 M6 FWD	X															1.5L	16370.00	97			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5D 1.0T 125 S6.2 M6 FWD			X													1.0L	14734.00	107			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5D 1.0T 125 S6.2 A8 FWD			X													1.0L	15904.00	126			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5D 1.5T 150 S6.2 M6 FWD			X													1.5L	15759.00	121			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5D 1.5T 150 S6.2 A8 FWD			X													1.5L	16149.00	133			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5D 1.5TD120 S6.2 M6 FWD			X													1.5L	16779.00	93			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5D 1.5TD120 S6.2 A8 FWD			X													1.5L	17996.00	110			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5W 1.0T 125 S6.2 M6 FWD			X													1.0L	15562.00	108			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5W 1.0T 125 S6.2 A8 FWD			X													1.0L	16822.00	130			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5W 1.5T 150 S6.2 M6 FWD			X													1.5L	16275.00	125			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5W 1.5T 150 S6.2 A8 FWD			X													1.5L	17847.00	134			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5W 1.5TD120 S6.2 M6 FWD			X													1.5L	18009.00	97			
19/4/19	FOCUS	MY2019.75	E	TREND ED BUSINESS 5W 1.5TD120 S6.2 A8 FWD			X													1.5L	18925.00	116			
19/4/19	FOCUS	MY2019.75	E	TITANIUM BUSINESS 5D 1.0T 125 S6.2 M6 FWD				X												1.0L	15304.00	107			
19/4/19	FOCUS	MY2019.75	E	TITANIUM BUSINESS 5D 1.0T 125 S6.2 A8 FWD				X												1.0L	16204.00	126			
19/4/19	FOCUS	MY2019.75	E	TITANIUM BUSINESS 5D 1.5T 150 S6.2 M6 FWD				X												1.5L	16079.00	121			
19/4/19	FOCUS	MY2019.75	E	TITANIUM BUSINESS 5D 1.5T 150 S6.2 A8 FWD				X												1.5L	17529.00	133			
19/4/19	FOCUS	MY2019.75	E	TITANIUM BUSINESS 5D 1.5TD120 S6.2 M6 FWD				X												1.5L	17291.00	93			
19/4/19	FOCUS	MY2019.75	E	TITANIUM BUSINESS 5D 1.5TD120 S6.2 A8 FWD				X												1.5L	18481.00	110			
19/4/19	FOCUS	MY2019.75	E	TITANIUM BUSINESS 5W 1.5T 150 S6.2 M6 FWD				X												1.5L	17117.00	125			
19/4/19	FOCUS	MY2019.75	E	TITANIUM BUSINESS 5W 1.5T 150 S6.2 A8 FWD				X												1.5L	18417.00	134			
19/4/19	FOCUS	MY2019.75	E	TITANIUM BUSINESS 5W 1.5TD120 S6.2 M6 FWD				X												1.5L	18219.00	97			
19/4/19	FOCUS	MY2019.75	E	TITANIUM BUSINESS 5W 1.5TD120 S6.2 A8 FWD				X												1.5L	19459.00	116			
19/4/19	FOCUS	MY2019.75	E	ACTIVE BUSINESS 5D 1.5T 150 S6.2 M6 FWD					X											1.5L	15969.00	107			
19/4/19	FOCUS	MY2019.75	E	ACTIVE BUSINESS 5D 1.5T 150 S6.2 A8 FWD					X											1.5L	17569.00	126			
19/4/19	FOCUS	MY2019.75	E	ACTIVE BUSINESS 5D 1.5TD120 S6.2 M6 FWD					X											1.5L	17011.00	121			
19/4/19	FOCUS	MY2019.75	E	ACTIVE BUSINESS 5D 1.5TD120 S6.2 A8 FWD					X											1.5L	18511.00	133			
19/4/19	FOCUS	MY2019.75	E	ACTIVE BUSINESS 5W 1.5T 150 S6.2 M6 FWD					X											1.5L	16857.00	93			
19/4/19	FOCUS	MY2019.75	E	ACTIVE BUSINESS 5W 1.5T 150 S6.2 A8 FWD					X											1.5L	18457.00	110			
19/4/19	FOCUS	MY2019.75	E	ACTIVE BUSINESS 5W 1.5TD120 S6.2 M6 FWD					X											1.5L	18199.00	125			
19/4/19	FOCUS	MY2019.75	E	ACTIVE BUSINESS 5W 1.5TD120 S6.2 A8 FWD					X											1.5L	19499.00	134			
19/4/19	FOCUS	MY2019.75	E	ST-LINE BUSINESS 5D 1.0T 125 S6.2 M6 FWD						X										1.0L	15424.00	97			
19/4/19	FOCUS	MY2019.75	E	ST-LINE BUSINESS 5D 1.0T 125 S6.2 A8 FWD						X										1.0L	16354.00	116			
19/4/19	FOCUS	MY2019.75	E	ST-LINE BUSINESS 5D 1.5T 150 S6.2 M6 FWD						X										1.5L	15929.00	107			
19/4/19	FOCUS	MY2019.75	E	ST-LINE BUSINESS 5D 1.5T 150 S6.2 A8 FWD						X										1.5L	17229.00	126			
19/4/19	FOCUS	MY2019.75	E	ST-LINE BUSINESS 5D 1.5T 182 S6.2 M6 FWD						X										1.5L	17054.00	121			
19/4/19	FOCUS	MY2019.75	E	ST-LINE BUSINESS 5D 1.5TD120 S6.2 M6 FWD						X										1.5L	17286.00	133			

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					TREND EDITION	TREND ED BUSIN	TITANIUM BUSINES	ACTIVE BUSINES	ST-LINE BUSINES	VIGNALE	ST2	ST3												
19/4/19	FOCUS	MY2019.75	O	Paint - Premium metallic	-		-	-		-		-		O		-		-				797.00		
19/4/19	FOCUS	MY2019.75	O	Paint - Premium metallic	O		O	2	O		O		-	-		O		O				937.00		
19/4/19	FOCUS	MY2019.75	O	Paint - Tinted Clearcoat	-		-		-		-		-		O		O					0.00		
19/4/19	FOCUS	MY2019.75	O	Glass - Tinted w/ Privacy Rear Side	O		O		O		O		-		O		O			512		164.00		
19/4/19	FOCUS	MY2019.75	O	Glass - Tinted w/ Privacy Rear Side	-		-		-		-		O		O		O			512		164.00		
19/4/19	FOCUS	MY2019.75	O	Cigar Lighter/Ashtray - Front	O		O		O		O		-		O		O			528		7.00		
19/4/19	FOCUS	MY2019.75	O	Cigar Lighter/Ashtray - Front	-		-		-		-		O		-		-			528		7.00		
19/4/19	FOCUS	MY2019.75	O	Wireless Charging	O		O		O		O		-		O		O			658		124.00		
19/4/19	FOCUS	MY2019.75	O	Wireless Charging	-		-		-		-		O		-		-			658		124.00		
19/4/19	FOCUS	MY2019.75	O	Load Floor Reversible Mat	O	4	O	4	O	4	O		O		-		O			421B		112.00		
19/4/19	FOCUS	MY2019.75	O	Load Floor Reversible Mat	-		-		-		-		O		-		-			421B		112.00		
19/4/19	FOCUS	MY2019.75	O	Cargo Compartment Net	O	5	O	5	O	5	O	6	O	6	-		O	6	O	6	421A		150.00	
19/4/19	FOCUS	MY2019.75	O	Cargo Compartment Net	-		-		-		-		O		6	-	-			421A		150.00		
19/4/19	FOCUS	MY2019.75	O	Head Up Display	-		-		O		O		O		-		O		O	806		265.00		
19/4/19	FOCUS	MY2019.75	O	17"A.Whl-Aguil/LCV0W	O		O		-		-		-		-		-			55N		297.00		
19/4/19	FOCUS	MY2019.75	O	17"AW Style 5 /LCVZ5	-		-		O		-		-		-		-			55P		297.00		
19/4/19	FOCUS	MY2019.75	O	18"A.Whl /LCYCE	-		-		-		-		-		O		-			55B		200.00		
19/4/19	FOCUS	MY2019.75	O	18"A.Whl-Katan/LCV1O	-		-		-		-		O		-		-			55A		566.00		
19/4/19	FOCUS	MY2019.75	O	18"AW Style 3 /LCXWB	-		-		-		O		-		-		-			55D		478.00		
19/4/19	FOCUS	MY2019.75	O	18"AW Style 5 /LCVZ3	-		-		O		-		-		-		-			55E		775.00		
19/4/19	FOCUS	MY2019.75	O	18"AW-ET55 ST2/LCV1B	-		-		-		-		O		-		-			55C		492.00		
19/4/19	FOCUS	MY2019.75	O	19"AW Style 8 /LCYCF	-		-		-		-		-		O		-			55F		709.00		
19/4/19	FOCUS	MY2019.75	O	Auto W/S Wiper/LCSSW	O		-		-		-		-		-		-			583		187.00		
19/4/19	FOCUS	MY2019.75	O	Auto W/S Wiper/LCSSW	-		O		-		-		-		-		-			583		70.00		
19/4/19	FOCUS	MY2019.75	O	Blind Spot Mon (HLLAD)	O		-		-		-		-		-		-			621		561.00		
19/4/19	FOCUS	MY2019.75	O	Blind Spot Mon (HLLAD)	-		O		O		O		-		O		O			621		524.00		
19/4/19	FOCUS	MY2019.75	O	Blind Spot Mon (HLLAD)	-		-		-		-		O		-		-			621		524.00		
19/4/19	FOCUS	MY2019.75	O	Cloth/Leather /LCV0H	-		-		O		O		O		-		-			765G		449.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 1/LCWQ3	-		-		O		-		-		-		-			68AC		1234.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 1/LCWSA	-		O		-		-		-		-		-			68AC		1309.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 2/LCWQ4	-		-		O		-		-		-		-			68AD		1712.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 2/LCWSL	-		-		-		-		-		O		-			68AD		444.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 2/LCWSP	-		-		-		-		O		-		-			68AD		1578.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 2/LCYB6	-		-		-		-		-		-		O			68AD		1400.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 4/LCW72	-		O	10	-		-		-		-		-			68AF		1691.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 4/LCW72	-		O	11	-		-		-		-		-			68AF		1606.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 4/LCW7W	-		-		O	8	-		-		-		-			68AF		1429.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 4/LCW7W	-		-		O	7	-		-		-		-			68AF		1344.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 5/LCW74	-		-		-		-		O	8	-		-			68AG		1960.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 5/LCW74	-		-		-		-		O	7	-		-			68AG		1875.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 5/LCW7X	-		-		O	8	-		-		-		-			68AG		1907.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 5/LCW7X	-		-		O	7	-		-		-		-			68AG		1822.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 5/LCXPG	-		-		-		-		-		O	8	-			68AG		1249.00		
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 5/LCXPG	-		-		-		-		-		O	7	-			68AG		1164.00		

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					TREND EDITION	TREND ED BUSIN	TITANIUM BUSINES	ACTIVE BUSINES S	ST-LINE BUSINES S	VIGNALE	ST2	ST3										
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 5/LCXV9	-		-		-		O		-		-		-		68AG		3554.00	
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 5/LCYB7	-		-		-		-		-		O		-		68AG		2775.00	
19/4/19	FOCUS	MY2019.75	O	Dsg Wheel Pk 5/LCYB7	-		-		-		-		-		-		O		68AG		926.00	
19/4/19	FOCUS	MY2019.75	O	Family Pack 1 /LCYB8	-		-		-		-		-		O		O		68AI		50.00	
19/4/19	FOCUS	MY2019.75	O	Fr Parking Aid/LCTXY	O		-		-		-		-		-		-		624		325.00	
19/4/19	FOCUS	MY2019.75	O	Hdlmps-Fxd DSS/LCWXR	-		-		O		-		-		-		-		662		985.00	
19/4/19	FOCUS	MY2019.75	O	Hdlmps-Fxd DSS/LCWXR	O		O	12	-		-		-		-		-		662		1060.00	
19/4/19	FOCUS	MY2019.75	O	Hdlmps-Fxd DSS/LCWSS	-		-		-		O		O		-	O	-		662		1140.00	
19/4/19	FOCUS	MY2019.75	O	Htd Drvr Seat /LCSUS	O		O		O		O		O		-	-	-		497		224.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 9 (ICFAK)	O		-		-		-		-		-		-		45K		902.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 10 (ICFAL)	O		-		-		-		-		-		-		45L		982.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 47 (ICFBN)	-		O		O		O		O		-	O	O		45N		80.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 47 (ICFBN)	-		-		-		-		-		O		-		45N		80.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 48 (ICFBP)	-		O		-		O		-		-	O	O		45P		432.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 48 (ICFBP)	-		-		-		-		O		-	-	-		45P		330.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 48 (ICFBP)	-		-		O		-		-		-	-	-		45P		330.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 48 (ICFBP)	-		-		-		-		-		O		-		45P		330.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 49 (ICFBQ)	-		O		O		O		O		-	O	O		45Q		550.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 49 (ICFBQ)	-		-		-		-		-		O		-		45Q		550.00	
19/4/19	FOCUS	MY2019.75	O	ICE Feat Pk 55/LCXV1	O		-		-		-		-		-	-	-		45W		80.00	
19/4/19	FOCUS	MY2019.75	O	In 2/1 Rw Bzls/LCXV4	O	13	O	13	-		O	14	O	14	-	-	-		421D		100.00	
19/4/19	FOCUS	MY2019.75	O	In 2/1 Rw Bzls/LCXV4	-		-		O	13	-		-		-	-	-		421D		100.00	
19/4/19	FOCUS	MY2019.75	O	Int Lt-Amb MCI/LCV0F	-		-		-		-		S		O		-		712		82.00	
19/4/19	FOCUS	MY2019.75	O	Keyless Entry (CBGAL)	-		-		-		-		-		O		O		592		261.00	
19/4/19	FOCUS	MY2019.75	O	Man 6W Dr Seat/LCVZX (BYPAE)	O		O		-		O		-		-	-	-		495		622.00	
19/4/19	FOCUS	MY2019.75	O	Man 6W Dr Seat/LCVZX (BYPAE)	-		-		O		-		-		-	-	-		495		531.00	
19/4/19	FOCUS	MY2019.75	O	Mkt Comfort Pack 1 (AGEAB)	O		-		-		-		-		-	-	-		68AB		860.00	
19/4/19	FOCUS	MY2019.75	O	Mkt Comfort Pack 1 (AGEAB)	-		O		-		-		-		-	-	-		68AB		439.00	
19/4/19	FOCUS	MY2019.75	O	Mkt Comfort Pack 1 (AGEAB)	-		-		-		O		O		-	-	-		68AB		376.00	
19/4/19	FOCUS	MY2019.75	O	Mkt Family Pack 1 (AGLAB)	O		O		-		O		O		-	-	-		68AI		416.00	
19/4/19	FOCUS	MY2019.75	O	Mkt Family Pack 1 (AGLAB)	-		-		O		-		-		-	-	-		68AI		175.00	
19/4/19	FOCUS	MY2019.75	O	Mkt Winter Pack 1 (AGWAB)	-		-		-		-		-		O		O		68AO		336.00	
19/4/19	FOCUS	MY2019.75	O	Mkt Winter Pack 1 (AGWAB)	O		O		O		O		O		-	O	-		68AO		560.00	
19/4/19	FOCUS	MY2019.75	O	Paint - SVO (AD4AL)	O		O	1	O		O		O		-	-	-				935.00	
19/4/19	FOCUS	MY2019.75	O	Paint - SVO (AD4AL)	-		-		-		-		-		O		-				935.00	
19/4/19	FOCUS	MY2019.75	O	Painted Roof - Black (CJDAS)	-		0		0		0		-		-	-	-		715		320.00	
19/4/19	FOCUS	MY2019.75	O	Painted Roof - Black (CJDAS)	O		4	O	15	O	4		O		-	O	O		715		170.00	
19/4/19	FOCUS	MY2019.75	O	Painted Roof - Grey (CJDAR)	O		4	O	15	O	4		O		-	O	O		714		170.00	
19/4/19	FOCUS	MY2019.75	O	Panrm Roof Pwr/LCVZW	-		-		O		-		-		-	-	-		483		970.00	
19/4/19	FOCUS	MY2019.75	O	Panrm Roof Pwr/LCVZW	-		-		-		-		-		O		-		483		970.00	
19/4/19	FOCUS	MY2019.75	O	Panrm Roof Pwr/LCVZW	-		-		-		-		-		-	O	O		483		1026.00	
19/4/19	FOCUS	MY2019.75	O	Panrm Roof Pwr/LCVZW	O		O		-		O	14	O		-	-	-		483		1100.00	
19/4/19	FOCUS	MY2019.75	O	Parking Pack 1 (AGNAB)	-		-		-		-		-		O	17	-		68AJ		293.00	
19/4/19	FOCUS	MY2019.75	O	Parking Pack 1 (AGNAB)	-		-		-		-		-		-		O	17	68AJ		354.00	

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					TREND EDITION	TREND ED BUSIN		TITANIUM BUSINES		ACTIVE BUSINES		ST-LINE BUSINES		VIGNALE		ST2		ST3								
19/4/19	FOCUS	MY2019.75	O	Parking Pack 1 (AGNAB)	-		O	17	O	17	O	17	O	17	-		O	17	-		68AJ		354.00			
19/4/19	FOCUS	MY2019.75	O	Parking Pack 1/LCWR0	-		-		-		-		-		O	9	-		-		68AJ		173.00			
19/4/19	FOCUS	MY2019.75	O	Parking Pack 1/LCWR0	-		-		-		-		-		-		-		O	9	68AJ		120.00			
19/4/19	FOCUS	MY2019.75	O	Parking Pack 1/LCWR0	-		O	9	O	9	O	9	O	9	-		O	9	-		68AJ		234.00			
19/4/19	FOCUS	MY2019.75	O	Perform Suspen (DWAAN)	-		-		-		-		O	18	-		-		-		534		1461.00			
19/4/19	FOCUS	MY2019.75	O	Perform Suspen (DWAAN)	-		-		O	20	-		-		-		-		-		534		1122.00			
19/4/19	FOCUS	MY2019.75	O	Perform Suspen (DWAAN)	-		-		-		-		-		O	16	-		-		534		1122.00			
19/4/19	FOCUS	MY2019.75	O	Performance Pack 5D Diesel (AGPAB)	-		-		-		-		-		-		O	21	-		68AU		1016.00			
19/4/19	FOCUS	MY2019.75	O	Performance Pack 5D Diesel (AGPAB)	-		-		-		-		-		-		-		O	21	68AU		904.00			
19/4/19	FOCUS	MY2019.75	O	Performance Pack 5D Petrol (AGPAB)	-		-		-		-		-		-		O	22	-		68AU		364.00			
19/4/19	FOCUS	MY2019.75	O	Performance Pack 5D Petrol (AGPAB)	-		-		-		-		-		-		-		O	22	68AU		252.00			
19/4/19	FOCUS	MY2019.75	O	Performance Pack 5W (AGPAB)	-		-		-		-		-		-		O	14	-		68AU		414.00			
19/4/19	FOCUS	MY2019.75	O	Performance Pack 5W (AGPAB)	-		-		-		-		-		-		-		O	14	68AU		302.00			
19/4/19	FOCUS	MY2019.75	O	Perim/Vol Thft/LCSVW	-		-		O		O		O		-		-		-		573		239.00			
19/4/19	FOCUS	MY2019.75	O	Perim/Vol Thft/LCTY7	O		O		-		-		-		-		-		-		573		239.00			
19/4/19	FOCUS	MY2019.75	O	Perim/Vol Thft/LCTY7	-		-		-		-		-		O		-		-		573		239.00			
19/4/19	FOCUS	MY2019.75	O	Pwr Lftgt-H/Fr Titanium Wagon (A7FAL)	-		-		O	13	-		-		-		-		-		485		374.00			
19/4/19	FOCUS	MY2019.75	O	Pwr Lftgt-H/Fr Wagon (A7FAL)	O	13	-		-		-		-		-		-		-		485		785.00			
19/4/19	FOCUS	MY2019.75	O	Pwr Lftgt-H/Fr Wagon (A7FAL)	-		O	13	-		-		-		-		-		-		485		748.00			
19/4/19	FOCUS	MY2019.75	O	Pwr Lftgt-H/Fr Wagon (A7FAL)	-		-		-		O	14	O	14	-		O	14	O	14	485		635.00			
19/4/19	FOCUS	MY2019.75	O	Pwr Lftgt-H/Fr Wagon (A7FAL)	-		-		-		-		-		O	14	-		-		485		374.00			
19/4/19	FOCUS	MY2019.75	O	Rear View Camera - 180deg (J3KAR)	O		O		O		O		O		-		O		-		805		400.00			
19/4/19	FOCUS	MY2019.75	O	Rear View Camera - 180deg (J3KAR)	-		-		-		-		-		O		-		-		805		400.00			
19/4/19	FOCUS	MY2019.75	O	Sp Whl-Con Stt/LCXV5	O	27	O	27	O	26	O	16	O	16	-		-		-		631		80.00			
19/4/19	FOCUS	MY2019.75	O	Sp Whl-Con Stt/LCXV5	-		-		-		-		-		O	16	-		-		631		80.00			
19/4/19	FOCUS	MY2019.75	O	Speed Ctr&ASLD/LCVZ7	O		-		-		-		-		-		-		-		605		224.00			
19/4/19	FOCUS	MY2019.75	O	Style Pk-VP#4 (J4QAM)	-		-		-		O		-		-		-		-		421H		158.00			
19/4/19	FOCUS	MY2019.75	O	Technlogy Pk 1 (AGUAB)	-		-		O	17	-		-		-		O	17	O	17	68AK		620.00			
19/4/19	FOCUS	MY2019.75	O	Technlogy Pk 1 (AGUAB)	-		-		-		-		-		O	17	-		-		68AK		382.00			
19/4/19	FOCUS	MY2019.75	O	Technlogy Pk 1 (AGUAB)	-		O	23	-		O	17	O	17	-		-		-		68AK		807.00			
19/4/19	FOCUS	MY2019.75	O	Technlogy Pk 1 (AGUAB)	O	17	-		-		-		-		-		-		-		68AK		957.00			
19/4/19	FOCUS	MY2019.75	O	Technlogy Pk 1/LCWSR	-		-		O	9	-		-		-		O	9	O	9	68AK		710.00			
19/4/19	FOCUS	MY2019.75	O	Technlogy Pk 1/LCWSR	-		-		-		-		-		O	9	-		-		68AK		354.00			
19/4/19	FOCUS	MY2019.75	O	Technlogy Pk 1/LCWSR	-		O	9	-		O	9	O	9	-		-		-		68AK		897.00			
19/4/19	FOCUS	MY2019.75	O	Technlogy Pk 1/LCWSR	O	9	-		-		-		-		-		-		-		68AK		1047.00			
19/4/19	FOCUS	MY2019.75	O	Det Trlr Cplg /LCV07 (C1MAC)	O	4	O		O	4	O		O		-		O		O		371		531.00			
19/4/19	FOCUS	MY2019.75	O	Det Trlr Cplg /LCV07 (C1MAC)	-		-		-		-		-		O		-		-		371		531.00			
19/4/19	FOCUS	MY2019.75	O	Ret Trlr Cplg /LCWSJ	O	13	O	13	O	13	O	14	O	14	-		O	14	O	14	372		793.00			
19/4/19	FOCUS	MY2019.75	O	Ret Trlr Cplg /LCWSJ	-		-		-		-		-		O	14	-		-		372		793.00			
19/4/19	FOCUS	MY2019.75	O	Style Pk-VP#2 /LCWST	-		-		-		-		O		-		-		-		421F		883.00			
19/4/19	FOCUS	MY2019.75	O	Style Pk-VP#3 /LCVOG	-		-		O	17	-		-		-		-		-		421G		130.00			
19/4/19	FOCUS	MY2019.75	O	Style Pk-VP#3 /LCV0M	-		-		O	9	-		-		-		-		-		421G		130.00			
19/4/19	FOCUS	MY2019.75	O	Towing Pre-Pk (C1QAB)	-		-		-		-		-		-		O		O		375		120.00			
19/4/19	FOCUS	MY2019.75	O	Towing Pre-Pk (C1QAB)	O		O		O		O		-		-		0		0		375		120.00			

Effective Date	Model	Model Year	Entity / Option Indica	Entity / Option Name															EOC Code	Applicability	Net Retail Price	CO2	
					TREND EDITION	TREND ED BUSIN		TITANIUM BUSINES		ACTIVE BUSINES		ST-LINE BUSINES		VIGNALE		ST2		ST3					
19/4/19	FOCUS	MY2019.75	O	Towing Pre-Pk (C1QAB)	-		-		-			-		O		-		-		375		120.00	